

Sales Incentive Group: Moving Up to High-Speed Access Without Spending More was a "No-Brainer"

The Sales Performance Group (TSPG), before Cbeyond

- Dial-up Internet service from a traditional phone company
- Phone company said DSL was not available at their location
- Looking for faster Web access



Valerie Kolkjen

Better Service at a Lower Monthly Cost

With Cbeyond, the company gets T1 Internet access and local and long-distance phone service for about the same as what they had previously paid for local and long-distance service alone.

Cbeyond Delivers

"The fast access and the cost sold us," Valerie declares. "It was a no-brainer because we didn't have to extend ourselves any further financially, and we were getting a lot more bang for our buck."

Most Valuable Features

Superior Customer Support Reps

"While problems are rare, when they do occur or when I need help, Cbeyond takes care of me promptly," Valerie says. "Your customer support reps are wonderful. They have been very responsive!"

Customer Service

"Everything is going great. We love having a T1, and I would absolutely recommend Cbeyond to other companies."

Convenient, Online Billing

Valerie uses the automatic bill payment option through Cbeyond Online to manage her account and pay the company's monthly bill. "It is great," she says. "The bill comes directly out of my credit card every month. I love it because it helps me earn extra points with American Express!"